

A guide to manager job titles in standardised occupational categories by organisation size, for the banking industry.

Managers in your organisation must be matched to the standardised occupational categories of managers provided ([Reference Guide, p 19](#)). The table below is provided as an example only.

Table 1: Example job titles used for manager categories by organisation size

Organisation Size (number of employees)	Professionals	Other managers	Senior Managers	Other executives/general managers	KMP	CEO
0-249 250-499 500-999 1000+		<ul style="list-style-type: none"> → Area manager → Retail branch manager 	<ul style="list-style-type: none"> → Regional manager → Director → Senior manager → 'Heads of...' 	<ul style="list-style-type: none"> → Other heads of departments <i>e.g. Head of customers</i> 	<ul style="list-style-type: none"> → Head of retail → Head of collective → Head of equities 	<ul style="list-style-type: none"> → CEO
5000+	<ul style="list-style-type: none"> → Branch manager → Area manager 	Regional Manager Executive Manager 'Heads of ...'	<ul style="list-style-type: none"> → State manager → General manager <i>e.g. General manager operational risk</i> → Heads of...(large functional area) 	<ul style="list-style-type: none"> → Executive general manager 	<ul style="list-style-type: none"> → Group executive → General manager <i>e.g. Group Executive Business & Private Banking or Chief Risk Officer</i> 	<ul style="list-style-type: none"> → CEO

Note: A retail branch manager may have functional responsibilities in a smaller organisation, which classifies them as a manager. However the responsibilities of a branch manager in a larger organisation may not have strategic or functional responsibilities. In that case, even though they may have people reporting to them they would not be classified as a manager because their responsibilities don't match the definition outlined in the standardised occupational categories of managers.