

# Guide: manager job titles in standardised occupational categories by organisation size for Health Care and Social Assistance

The roles and responsibilities of managers in your organisation must be matched to the standardised occupational categories of managers provided ([Reference Guide, p 20 and 21](#)). The table below is provided as an example only.

**Table 1: Example job titles used for manager categories by organisation size**

Organisation Size (# employees)	Other managers	Senior Managers	Other executives/general managers	KMP	CEO
<ul style="list-style-type: none"> <li>→ 0-249</li> <li>→ 250-499</li> <li>→ 500-999</li> </ul>	<ul style="list-style-type: none"> <li>→ Business development manager</li> <li>→ Community services managers</li> <li>→ Information services manager</li> <li>→ Payroll manager</li> </ul>	<ul style="list-style-type: none"> <li>→ L&amp;OD manager</li> <li>→ Finance manager</li> <li>→ Residential facility manager</li> </ul>	<ul style="list-style-type: none"> <li>→ Other heads of departments <i>e.g. HR manager or regional manager</i></li> </ul>	<ul style="list-style-type: none"> <li>→ Core executive team <i>e.g. General manager, CFO, COO</i></li> </ul>	<ul style="list-style-type: none"> <li>→ CEO</li> </ul>
<ul style="list-style-type: none"> <li>→ 1000+</li> <li>→ 5000+</li> </ul>	<ul style="list-style-type: none"> <li>→ Business development manager</li> <li>→ Finance manager</li> <li>→ Sales manager</li> <li>→ WHS manager</li> <li>→ Customer relations manager</li> </ul>	<ul style="list-style-type: none"> <li>→ HR Manager</li> <li>→ Residential facility manager</li> <li>→ Nurse manager</li> <li>→ Heads of...(large functional area)</li> </ul>	<ul style="list-style-type: none"> <li>→ Regional managers</li> <li>→ Operations manager</li> <li>→ Financial controller</li> </ul>	<ul style="list-style-type: none"> <li>→ Group executive/ senior executive team or committee</li> </ul>	<ul style="list-style-type: none"> <li>→ CEO</li> </ul>

Note:

1. It is not compulsory to use every standardised manager category if you do not have roles that match the definition.
2. Within any standardised manager category, several reporting levels to the CEO can be allocated, as shown in the [infographic \(Reference Guide, p 25 and 26\)](#).